



# TORKEL RESEARCH

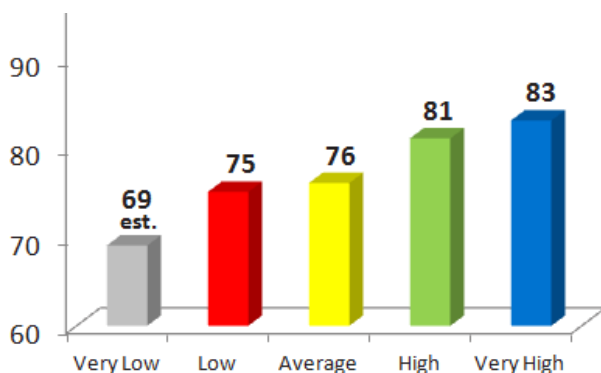
TESTS AND ASSESSMENTS • ORGANIZATIONAL DEVELOPMENT • METRICS

## Financial Licensing Indicator™

The **Financial Licensing Indicator™** is a web-based assessment tool designed to identify candidates most likely to pass financial services licensing exams such as the Series 7 and Series 66.

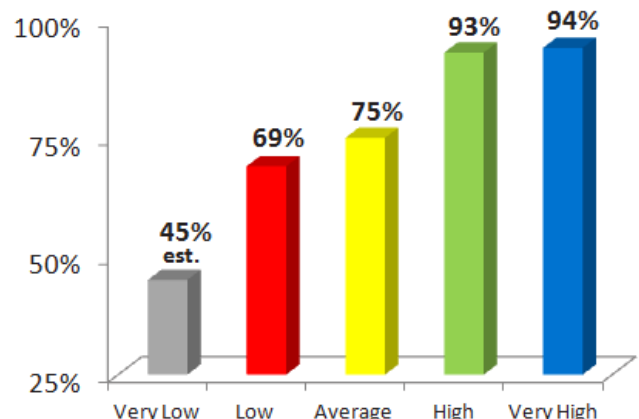
- Dramatically reduces costs of new hires who would have failed licensing exams.
- May be used as a stand-alone assessment, or combined with the Financial Sales Indicator™ for a seamless hiring solution.
- Measures critical reasoning, problem solving, and basic economic knowledge.
- Highly predictive of scores and pass rates on the Series 7 and Series 66 Exams, as demonstrated by 4 validation studies in 2014-2015 with 485 new hires.

**Average Score on Series 7 Exam**



**Financial Licensing Indicator™ Score**

**Series 7 Exam Pass Rate**



**Financial Licensing Indicator™ Score**

Contact Torkel Research today to learn more about how the Financial Licensing Indicator™ can increase your pass rates.